

# The Path to Better IT Lifecycle Management

Accurately managing IT assets is time consuming, challenging, and expensive, especially for enterprises with thousands of devices. Many companies use simple spreadsheets to manage their inventory and quite often don't keep them up to date. It is usually during a compelling event, like a maintenance renewal or a device failure requiring an RMA, that the document is **ever even used**. This puts companies in a position of business risk and financial overspending.

Impacts of **incorrect** entitlements and subscriptions:

\$5,600

PER MINUTE  
AVERAGE COST OF  
IT DOWNTIME<sup>1</sup>

23%

OF PURCHASED  
SOFTWARE IS NEVER  
DEPLOYED/USED<sup>2</sup>

25%

INCREASE IN COSTS  
FROM SOFTWARE  
LICENSING COMPLEXITY<sup>3</sup>

## The Solution: ePlus Asset Management Service

ePlus Asset Management Service (AMS) is a unique combination of people, process, and best-in-class tools enabling you to establish and maintain an accurate view of your IT inventory for both hardware and software. The service provides the strategic guidance to maximize your ROI, mitigate risk, and make better informed decisions about your business.

## The Power of the Dashboard

A key element of ePlus Asset Management Service is the interactive and highly-intelligent dashboard that provides actionable insights across your entire IT environment.

- Asset Visibility: OEM, serial #, location, host name, contract
- Asset Lifecycle: End-of-life and end-of-support
- Contract Insights: Devices and dates of renewals

Ensures data integrity across your install base with visibility to govern IT assets

- RMA/decommission management

Provides thorough insights into software license details

- Management of Cisco Smart Accounts

Improved financial management support

- Renewal planning and leveraging device pricing
- Business unit chargeback/show back

## Customer Cost Optimization Manager




All ePlus AMS customers are assigned a dedicated Customer Cost Optimization Manager (CCOM). Your CCOM is an IT Asset Management Professional certified by IAITAM, the leading authority on IT Asset Management. The CCOM will ensure the portal, and its data, are accurate and maintained—providing constant vigilance via a regular monthly cadence. We keep a keen focus on speeding your adoption and driving the outcomes you seek, all while minimizing your time commitment and touch.

Executive reports are generated highlighting:

- Advanced notice of device end-of-life and end-of-support
- Contract details in preparation for renewals
- Decommission reporting and analytics
- Financial forecasting
- Inventory growth

## Outcomes You Can Expect

ePlus actively understands the dynamic nature of our customers' environments. ePlus Asset Management Service helps ensure data integrity across your install base to provide the strategic guidance needed for:

-  Optimizing OPEX expenses
-  Improving IT compliance
-  Maximizing your ROI

Put your organization on the path to better IT Lifecycle Management with ePlus Asset Managed Service.